



ANNALY[®]

Annaly Capital Raises

July 2017



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Annaly Successfully Completes Market Leading Capital Raises



Annaly was successful in raising over \$1.5 billion through an overnight block offering and marketed preferred equity offering



\$816 Million
Common Equity
Follow-On
July 18, 2017

*4th Largest
U.S. Block Trade
Across All Industries
in 2017⁽¹⁾*

Transaction Overview

Type of Offering	Overnight Block Trade
Offering Size	69 million shares (100% primary)
Gross Proceeds	\$816mm (6.5% of Market Cap)
Offer Price	\$11.83
Use of Proceeds	<ul style="list-style-type: none"> Acquire targeted assets under the Company's capital allocation policy

Transaction Highlights

- ✓ 4th largest U.S. block offering across all industries in 2017⁽¹⁾
- ✓ Largest mREIT block offering since April 2013⁽¹⁾⁽²⁾
- ✓ Annaly continues to outperform with 2017 YTD total shareholder return of 28% vs. 10% for the S&P 500



\$700 Million
6.95% Series F Cumulative
Redeemable Preferred Stock
July 25, 2017

*Largest
Non-Rated Preferred
Offering Ever⁽³⁾*

Transaction Overview

Type of Offering	One-Day Marketed Preferred Equity
Offering Size	28 million shares (\$25 per share)
Gross Proceeds	\$700mm (5.4% of Market Cap)
Structure	Fixed-Float (5-year) / Non-Rated
Coupon	6.95%
Use of Proceeds	<ul style="list-style-type: none"> Redeem Series A Preferred Stock (\$185mm aggregate liquidation value) Acquire targeted assets under the Company's capital allocation policy

Transaction Highlights

- ✓ Largest non-rated preferred equity offering ever and tightest coupon across mREIT preferred offerings ever⁽²⁾⁽³⁾
- ✓ 2nd largest preferred equity offering across all industries in 2017 YTD⁽³⁾
- ✓ Together with recently completed common stock offering, raised over \$1.5bn in one week, the largest proceeds raised by such a combination since 2012⁽³⁾

Source: Bloomberg and Dealogic.

Note: All comparative data as of respective pricing dates and all market data as of launch dates (unless otherwise indicated). Common offering size and gross proceeds include the underwriter's full exercise of its overallotment option to purchase 9mm additional shares of common stock. Preferred offering size and gross proceeds exclude the underwriter's exercise of its overallotment option to purchase additional shares of preferred stock, which is subject to exercise and closing.

(1) Inclusive of all offerings during respective time period for US domiciled issuers (as of respective pricing date).

(2) "mREIT" refers to Bloomberg Mortgage REIT Index.

(3) Inclusive of all \$25 par perpetual preferred offerings during respective time period for all issuers (as of respective pricing date).